

OPCA 2008

Winter Meeting



December 9, 2008
Buckeye Hall of Fame Cafe
1421 Olentangy River Rd.
Columbus, OH 43212



Ohio Pest Control Association 2008 Winter Meeting

O-H-I-O Pest Control Association! Whether you're a transplant or a native, the Buckeyes of the pest control world will be converging in Columbus for a day of education, collaboration, and fun! Be sure to mark your calendars for this event and tell all your peers to sign up too!



The **Buckeye Hall of Fame Cafe** will be the venue for the great OPCA 2008 Winter Meeting. **Please note that the Winter Meeting is a separate event from OPCA's December training school!** Both will be offered at the same location and on the same day. However, signing up for one does not automatically register you for the other!

The Winter meeting will feature a management track filled with tremendous speakers and timely topics! Vendors will join attendees for breakfast, breaks, sessions, lunch, and the dinner. The evening will conclude with a raffle drawing along with billiards and shuffle board tournaments! Be sure to form your teams now for what should be a fun and competitive evening!

OPCA is bringing in the top pest management players to educate and train Winter Meeting attendees:

Mike Henning, Family Business Advisor, of **Henning Family Business Center**.



Scott Steckel of **Varment Guard Environmental Services** & President of OPCA.

Matt Beale of the Ohio Department of Agriculture.

Bill Welsh of **Rose Pest Solutions**.

Rich Kozlovich of Ohio 2000 Pest Management.

Jim Betts will introduce new OPARR liaison **Belinda Jones**.

The only questions are: **Who in the office will come with you?**



Find OPCA 2008 Winter Meeting & Training registration information

Management Track Course Agenda

8:00 AM	Registration/Coffee
8:30 AM	Do You Know Your Competitor's Strategic Business Plan? I Do. Mike Henning, <i>Henning Family Business Center</i>
10:00 AM	President's Address and NPMA/ODA Update Scott Steckle (<i>OPCA</i>) and Matt Beale (<i>ODA</i>)
10:30 AM	Break
10:45 AM	The Cost of Doing Business & Financial Markers We Need to be Aware Of Bill Welsh, <i>Rose Pest Solutions</i> (Sponsored by FPMO)
12:00 PM	Lunch
1:00 PM	The Rat Catcher's Child: The History of Pest Control, Pesticides and the Controversies Surrounding Them Rich Kozlovich, <i>Ohio 2000 Pest Management</i>
2:00 PM	Break
2:15 PM	Out Thinking Your Competition. Grow Your Bottom line by 3-4%! Mike Henning, <i>Henning Family Business Center</i>
3:45 PM	What's new from a Regulating and Legislative Perspective Jim Betts, <i>OPARR</i>



Hotel Reservations

Make your guest room reservations at the **Varsity Inn** by **November 17, 2008 by 5:00 p.m.**, to ensure availability and to receive the discounted rate of **\$65** plus tax per night. Call the Varsity Inn at **(866) 678-8277**. Be sure to mention the Group Code: OPCA when making your reservations. The hotel is located within walking distance of the Buckeye Hall of Fame Cafe at **1445 Olentangy River Road, Columbus, OH 43212**.

DRIVING DIRECTIONS

From I-71 North Bound: Take I-71, merge onto OH-315 N to Goodale St. Exit. Right on W. Goodale St. then right on Olentangy River Rd.

From I-71 South Bound: Take I-71 to Hudson St. Right on Hudson, then left at Summit St. Turn right at E. Fifth St., then right on Olentangy River Rd.

From I-70 East or West Bound: Take I-70 to the Fourth St. Exit. Follow Fourth St. and turn left on Nationwide Blvd. Varsity Inn is located on the right.



tion on the back of this brochure and online at www.ohiopca.com.

2008 OPCA Winter Meeting Registration Form

Full registration includes all sessions, meals, and activities scheduled on December 9, 2008. No refunds will be given after November 20, 2008. Registrations are transferrable.

For more information, visit the OPCA website at www.ohiopca.com.

Please print or type registration information.

OPCA Member Yes No

Payment Method

Check Visa MasterCard

Company Name

Card Number

Expiration

Mailing Address

Signature

City, State, ZIP Code

Payment Information & Questions

Make checks payable to Ohio Pest Control Association. Registrations will be handled by:



Mail: Check, money order, credit card to:

136 South Keowee Street,
Dayton, OH 45402



Fax: Credit card payments only
(937-222-5794)



Phone: Credit card payments only
(937-222-1024)



Online: Credit card payments only
(www.ohiopca.com)

Fax

Email Address

Contact Person (for confirmation purposes)

Attendees & Registration Fees

Attendee Name	Member Type	Registration Fees	Amount Due
1.	<input type="checkbox"/> OPCA Member	<input type="checkbox"/> \$185	\$
	<input type="checkbox"/> Non-Member	<input type="checkbox"/> \$245	
	<input type="checkbox"/> Life/Honorary/FPMO	<input type="checkbox"/> \$150	
2.	<input type="checkbox"/> OPCA Member	<input type="checkbox"/> \$185	\$
	<input type="checkbox"/> Non-Member	<input type="checkbox"/> \$245	
	<input type="checkbox"/> Life/Honorary/FPMO	<input type="checkbox"/> \$150	
3.	<input type="checkbox"/> OPCA Member	<input type="checkbox"/> \$185	\$
	<input type="checkbox"/> Non-Member	<input type="checkbox"/> \$245	
	<input type="checkbox"/> Life/Honorary/FPMO	<input type="checkbox"/> \$150	
4.	<input type="checkbox"/> OPCA Member	<input type="checkbox"/> \$185	\$
	<input type="checkbox"/> Non-Member	<input type="checkbox"/> \$245	
	<input type="checkbox"/> Life/Honorary/FPMO	<input type="checkbox"/> \$150	
TOTAL AMOUNT ENCLOSED			\$