

The Standard



Volume 51, Number 3

The Voice of the Ohio Pest Control Industry

Summer 2011

OPMA Summer Meeting “PAC”s the House

Everyone had a good time at the OPMA Summer Meeting the weekend of July 15th, 2011, at the Embassy Suites & Hotel in Dublin, Ohio. It is always a wonderful time for camaraderie and discussing the issues important to our industry. This year there were 30 OPMA members in attendance, with another 15 family members present. A special thank you to the seven vendors that we had in attendance – Bed Bug Central, Bell Laboratories, Inc., Forshaw Distribution, Oldham Chemical Company, Inc., Residex/Turfgrass LLC, AB Bait Co., and Central Life Sciences (Zoecon).

On Thursday evening the event kicked off with the OPMA board of directors meeting. Then on Friday our membership meeting took place. While there was not a quorum present to approve the minutes from the December membership meeting, we did get through our agenda and it proved informative for those members in attendance. Following the meeting, many went to the Columbus Zoo for our luncheon, which was sponsored by the following vendors: Bayer Environmental Science, Bed Bug Central, Forshaw Distribution, Inc., Residex/Turfgrass LLC, Univar USA, Oldham Chemical Company, Inc., and Bell Laboratories, Inc. Everyone was able to explore the zoo with their families following the



Susan Jones from the OSU-Extension program and Past President Bill Kirchner enjoy a laugh in the buffet line at the banquet.

luncheon. In the evening we had our dinner and auction back at the Embassy Suites hotel.

At the banquet, Russell Lamp, chair of the OPMA Scholarship Committee,

announced our 2011 Past President’s scholarship recipients (see page 18 for additional pictures and the article on page 7 for winners). This year, the decision was made to focus on the financial health of the PAC Fund as the Past President’s Scholarship fund has raised so much in the past, it will remain healthy and vibrant for the next few years (next year, we will raise money for the scholarships). A record \$5,400 was raised for the PAC Fund at the auction. Thank you to everyone who participated, and a special thanks to Dr. Gerry Wegner of Varmint Guard for the scorpion droid he made for this year’s auction.

We appreciate the support of all of the members who attended this year’s meeting. Thank you to our members involved in planning the event, and a special appreciation goes to our vendors who attended.

We are looking forward to seeing everyone at the Winter Meeting in December!



Alicia & Kurt Scherzinger with their son Connor and Patrick & Tara Boland with their daughter Rylee.

Behold Scorpion DROID! This is the latest of many masterpieces by Dr. Gerry Wegner of Varmint Guard Environmental Services.





Pest Control Events Calendar

For registration and other information about these events or others, visit www.ohiopma.org, e-mail us at info@ohiopma.org, call OPMA at (937) 424-3300, or use the contact information given for the event. Event dates and locations are occasionally subject to change, and new events may be added to the schedule. Stay current on industry events by regularly viewing the calendars at www.ohiopma.org and www.npmapestworld.org.

September 15, 2011

OPMA Training School

Ohio Department of Agriculture
8995 East Main Street
Reynoldsburg, OH 43068

December 5-6, 2011

OPMA Winter Meeting & Training School

Crowne Plaza Columbus North
6500 Doubletree Avenue
Columbus, OH 43229

February 16, 2012

OPMA Training School

Holiday Inn I-275
3885 Hauck road
Sharonville, OH 45241

March 15, 2012

OPMA Training School

Holiday Inn Cleveland South
6001 Rockside Road
Independence, OH 44131

Lt. Governor Taps Alonso for Advisory Council



On July 18th Ohio Lieutenant Governor Mary Taylor announced her selections to fill five seats on the nine-member Small Business Advisory Council established in state law as part of CSI Ohio: The Common Sense Initiative.

Taylor's appointments are:

- Orlando "Lonnie" Alonso, President and General Manager of Columbus Pest Control, Columbus
- Brandon Cohen, President and CEO of Ohio IT Alliance, Toledo
- Richard Fedorovich, CEO of Bober Markey Fedorovich, a CPA firm, Akron
- Michael Flowers, Vice President of KBK Enterprises, a real estate development company, Columbus
- Dan Young, CEO of Young's Jersey Dairy, Yellow Springs

"This is a great group of business leaders from communities across Ohio," Taylor said. "They possess diverse small-business backgrounds and are able to provide the type of guidance we need as CSI Ohio reviews government rules and regulations and identifies those that place unnecessary burdens on Ohio's job creators."

Taylor received nearly 240 applications to fill five seats on the nine-member Small Business Advisory Council. The council was established in Senate Bill 2 (Hughes), which requires each member to possess a small business background and represent businesses of various types, sizes and locations within Ohio. The council is charged with advising the lieutenant governor and CSI Ohio on the adverse impact government rules and regulations have on small businesses and will meet at least quarterly.

The remaining positions were filled by the Ohio Speaker of the House and Ohio Senate President. Speaker of the Ohio House William G. Batchelder (R-Medina) selected Michael Baach, president and CEO of Philpott Rubber Co., and Michael Canty, president and CEO of Alloy Bellows and Precision Welding. Ohio Senate president Tom Niehaus (R-New Richmond) selected Crystal Faulkner, of Cooney Faulkner and Stevens and Thomas Demaline, president of Willoway Nurseries.

Taylor is leading CSI Ohio, which was launched on January 10, 2011 to reform Ohio's regulatory policies and help make Ohio a jobs and business-friendly state. CSI Ohio will review Ohio's regulatory system to eliminate excessive and duplicative rules and regulations that stand in the way of job creation.

Congratulations to our colleague, Lonnie Alonso, on his appointment to this important committee!!



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Good News Coming Out of the Summer Meeting



Greetings to all of our membership here at OPMA! I hope at this point in the year you have been enjoying a season full of growth. I am writing this to you just after our OPMA Summer Meeting. It was well attended, as we normally have had about 60 people come out and catch up on things going on in the industry. The common story from most of the people there was that business

is up, and they are very busy. Another consensus was that, for an economy where many are out of work, it is still tough to find people to work.

For myself the year started off slow, held back until late April, and then took off like a rocket – making up for all of the slowness in late April and May. Termite work seems to be up in Southern Ohio, and I think it has to do with the very wet spring we have had. Bed bugs continue to be a huge topic of discussion among members and suppliers. Personally, I have seen a slight dip in number of bed bug jobs throughout the spring; but we have been so busy it just may have been that through the course of things it just got less attention. We have been approached by Bed Bug Central to see if we would like to host one of their three-day bed bug training courses here in Ohio. If you are not familiar with this – they not only teach you about bed bugs, but, more importantly, provide a profitable business model for the various treatments in this program. They help you with timing and estimating, and show you how not to over prepare for a bed bug treatment. If this sounds like something you think would be beneficial to hold here, and if you would commit three days to a training course costing about \$500-600, please let the association offices know. If there is enough interest in the state, we will try and look at a centrally-located venue to hold this event. To contact the association office and voice your request to have this training, call (937) 424-3300, and ask to leave a message for Cam Renn, our education chair.

The summer meeting consisted of a typical board meeting and general membership meeting. We did not have a quorum, so we did not conduct any official business at the membership meeting. We would like to return to a dinner on Friday night and a Saturday meeting, in the hopes of getting more member companies and employees to return to this event. If you have any suggestions about timing, and/or something you would like to see from the summer meeting, please contact the association offices.

Good news came out of the summer meeting – we awarded four scholarships to member company family or employees. We also raised almost \$5,400 for the Political Action Committee (PAC) fund at the annual auction this

year. Yes, you did read that right – the auction this year benefitted our PAC fund. The political landscape has created a need for fundraising by our PAC in order to insure we are taking the proper steps to be heard as an industry. If you were unable to attend, please consider contributing to our association's PAC fund (http://www.ohiopma.org/pac_fund_faq.php); but remember, you must use a personal check or credit card to contribute.

My son really enjoyed the planned trip to the Columbus Zoo during the summer meeting. We are really proud of our zoo here in Cincinnati, but the Columbus Zoo is about three times the size, and it has a water park attached to it. You could spend a full weekend there – going to the zoo one day, and the waterpark the next. For those of you looking for some family time in the State of Ohio, for a great weekend getaway you should consider the Columbus Zoo. Maybe we should add a new column about things to do here in Ohio? I would like to challenge members to write about attractions and things to do as a trip to your part of Ohio. Send them to our writer at mrcrawley@fuse.net.



Well, like the rest of you, I need to get back to work. I hope the summer treats you well and remember that I am always available for help.

Sincerely,

A handwritten signature in dark ink that reads "Jeff Teague". The signature is written in a cursive, flowing style.

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Are You New to the Pest Control Industry?

If so, the FPMO Wants to Meet You!

The Future Pest Managers of Ohio (FPMO) are welcoming new colleagues, and want you to know that you don't need to be a second- or third- generation member of a family-owned company to get involved in the organization.

President Juliette Campbell, of Varment Guard, says that there is a misconception that the FPMO is only for multigenerational members, or that you have to be in your 20's to take part. "While it is for those young to the industry, you can be any age to join," she says. "The FPMO includes members from all areas of their companies, including technicians, managers, sales and human resource personnel."

The FPMO was started in 2005 by Brian and A.J. Alonso and Kurt and Eric Scherzinger, after they had heard of a similar group in New Jersey. The goal was to encourage new employees and operators working in pest control to get involved in the industry and to serve as a starting point for involvement in the OPMA.

Put officially, the FPMO's mission is to encourage and aid in the development of business, leadership and management skills necessary for the success of the future leaders in the Ohio pest management industry. This is done by promoting educational programs and active involvement in OPMA initiatives. FPMO gives its members an opportunity to get involved with OPMA on a smaller scale, and provide the experience that will translate into skills needed to run a successful business and provide future leaders that will continue a strong OPMA.

Sometimes FPMO members are already involved in the OPMA, sometimes not. Campbell has been involved in the FPMO for four years. She is not yet involved in the OPMA; however, Craig Farrell, vice president of the FPMO and regional manager at Expert Pest Management, joined the FPMO three years ago, about the same time he became involved in OPMA.

Farrell started out as treasurer of FPMO before becoming vice president this year. He has also been active in the OPMA, having been on the OPMA Summer Meeting committee before this year becoming chairman of the OPMA Summer Meeting. His involvement in both organizations has given him valuable industry experience, new contacts, and interaction with his peers.

This experience has also been valuable for Campbell. "The FPMO gives members a taste of what the OPMA is like," she says. "We learn about holding leadership positions, being on boards, running meetings and we are able to accomplish things for the larger group (OPMA) without yet being in that larger group. It gives our members a safe environment to learn how to get involved and then decide

when they are ready to move into the OPMA."

There are ample ways to get involved. FPMO handles advertising for the OPMA newsletter *The Standard*, and has greatly increased ad revenues since taking over. The

organization has also coordinated a session and speaker for one of the educational tracks at the OPMA Winter Meeting. The FPMO gives back to the community through their involvement in The Special Olympics in Columbus, and they also raise money for the PAC and scholarship funds. Throughout the year, there are team-building

opportunities and guest speakers are brought in to address business topics.

Farrell says that besides what is mentioned above, there are many benefits to FPMO membership. "You learn how a board of directors works as far as protocol and group dynamics," he says. "You also learn how the industry in Ohio operates, you learn about the PAC Fund, OPAAR and other groups working for the betterment of the pest control industry in the State of Ohio. What's really nice is that, while we are all competitors, when we are together it is as if we're not. We share ideas, problems and techniques. In Ohio this industry is really focused on taking care of the problem and the customer, instead of worrying about our competition."

Campbell agrees. "I've been around this business since I was born, but I still wanted to meet other people in the industry – to make new contacts and have a networking group that I could call upon for advice. In the FPMO the sharing of ideas and educational opportunities offered have been very helpful. And, the FPMO has given me a way to learn about the larger organization of the OPMA."

For those of you who just attended the OPMA Summer Meeting, you may have noticed a table encouraging you to get involved in the FPMO. There will be a similar recruitment at the OPMA Winter Meeting in December, if you want to encourage your colleagues to join. If any OPMA members have questions or want to send employees to an FPMO function, Brian Alonso is the current liaison between the OPMA and FPMO. You can also send questions to Campbell at Juliette. campbell@varmentguard.com, and you can check out the FPMO information on the OPMA website at <http://www.ohiopma.org/fpmo.php>.

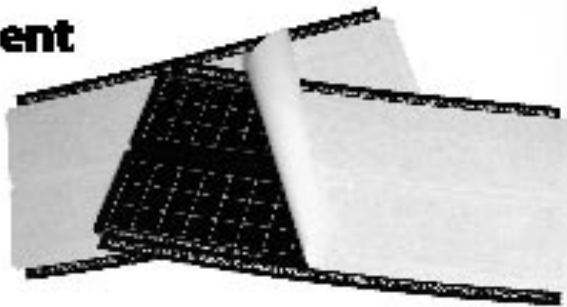
"I'd like to see our numbers grow," says Campbell. "I'd encourage others to come to one of our meetings, events or educational classes. We would love to share information. There is a definitely great benefit to getting involved in the FPMO."



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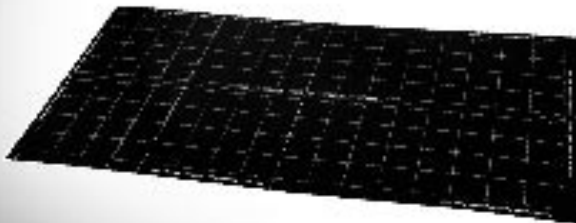
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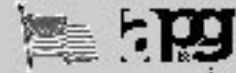
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Past President Scholarship Winners

The winners of the 2011 Past President Scholarship Fund were announced by Russell Lamp at the OPMA Summer Meeting. Congratulations to our four 2011 recipients!

They included:

Lynn Beining of Cloverdale, OH, is daughter of Buckeye Exterminating Owner and OPMA Secretary/Treasurer Brian Beining. Lynn was in the top 10 ranking for her 2011 class at Ottoville Local School. She was involved in many organizations while in school including varsity soccer, NHS and scholastic bowl (to name a few). She is an active community volunteer and has worked at the family company. She plans to attend Defiance College, earning a degree in biology and/or chemistry.



Scholarship Chair Russell Lamp of Integrated Pest Control with recipient Lynn Beining of Buckeye Exterminating.

Christopher Lamp of Oregon, OH, is son of Russell Lamp, owner of Integrated Pest Control. Christopher is a senior at Wright State University, where he is pursuing a dual degree in computer science and computer engineering, which he hopes to apply to the pest control industry.



Scholarship Chair Russell Lamp of Integrated Pest Control with recipient Brittany Carpenter of Capital City Exterminating.

Brittany Carpenter of Westerville, OH, is granddaughter of OPMA Past-President Ron Belknap, Owner of Capital City Exterminating. She is a 2009 graduate of Linworth Alternative High School, where she was an NHS member and graduated with a 4.0 GPA. Brittany is currently pursuing a degree in English, with a minor in the Fine Arts, at Ohio Wesleyan University and expects to graduate in May 2013. Brittany has been

on the Dean's List in college and also works at the family business. She hopes to become a writer or editor, perhaps for a magazine related to the pest control industry.

Kathleen Jaworski of Toledo, OH, is niece of Frame's Pest Control Owners Don and Deb Case and William and Vicky Gall, her dad Dennis is a pest control technician in the family business, and she is also granddaughter of Shorty Frame, founder Frame's Pest Control. Kathleen is a 2011 graduate of Central Catholic High School. She participated in volleyball, basketball and track, as well as

broadcasting and news reporting. She is an active community volunteer and works as a lifeguard and swim instructor. Kathleen will be attending the University of Cincinnati.

The Past Presidents Scholarship is available to owners, immediate family members, employees, sons or daughters of employees or employees' spouses of an OPMA member firm. The university or college of the student's choice must be based in the United

States, and preference will be given to students that have an interest in pursuing a career in urban pest management or structural pest management. Second preference will be given to other majors. Applicants must have a minimum cumulative GPA of 2.5, with transcripts required for verification, and all applicants must be full-time students of the university or college of choice. Awards are limited to one per student per calendar year. See the OPMA website for more information – www.ohiopma.org.



Kathleen was at college orientation, so accepting on her behalf was Lindsey Cahill of Frames Pest Control.

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Ohio Farm Bureau appreciates Senator Brown's Support of Common Sense Regulation

The Ohio Farm Bureau Federation (OFBF), based in Columbus, Ohio recently stated, "Ohio Farm Bureau thanks Ohio Sen. Sherrod Brown for his support of the Reducing Regulatory Burdens Act, recently passed by the Senate Agriculture Committee. The Committee approved H.R. 872, which protects pesticide applicators, their customers and state and local government from costs associated with duplicating already existing federal pesticide regulations.

Pesticides applications are effectively regulated under the Federal Insecticide Fungicide Rodenticide Act, which requires label restrictions governed by the U.S. Environmental Protection Agency (EPA). H.R. 872 would stop a recent court ruling that would add duplicative EPA regulations under the Federal Clean Water Act.

Sen. Brown's support of this bill demonstrates a common sense approach to regulations. Consumers and the environment are currently well protected under existing law; there is no need to harm farmers, small businesses and local governments with unnecessary regulations.

OFBF will work toward quick passage by the full Senate.

Imprelis™ Advisory

DuPont™ has issued an advisory about applying Imprelis™ (aminocyclopyrachlor) turfgrass herbicide where Norway Spruce or White Pine are present on, or in close proximity to, the property to be treated. This is after reports of injury to such trees that included curfing and twisting of new growth, consistent with growth regulator type herbicides. DuPont is in the process of investigating this issue, and their initial conclusions indicate that in most cases, where an injury was reported, Imprelis was applied in combination with other pre- or post-emergent herbicides or liquid fertilizer.

As a precaution and until it can more fully understand the circumstance, DuPont advises to not apply Imprelis "where Norway Spruce or White Pine are present on, or in close proximity to, the property to be treated." Furthermore, Dupont advises, "when applying Imprelis, be careful that no spray treatment, drift or runoff occurs that could make contact with trees, shrubs and other desirable plants, and stay well away from exposed roots and the root zone of trees and shrubs. Consult a certified arborist if you are uncertain about the root zone of specific tree species." The reported cases indicate that this may not be a simple herbicide drift issue but rather be from root uptake. If that is the case, it would be critical to keep applications away from the root zones of non-target trees and ornamentals.

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Governor Kasich Signs Executive Order to Help Prevent the Spread of the Asian Longhorned Beetle

On June 20, 2011, Gov. Kasich signed an Executive Order restricting the movement of hardwood logs, firewood, stumps, roots and branches out of Tate Township in Clermont County (30 miles southeast of Cincinnati) to help prevent the spread of the Asian longhorned beetle (ALB). This pest is confirmed present in Tate Township. The executive order also restricts the sale of nursery stock, green lumber and logs of the following trees: maples, horse chestnut, buckeye, mimosa, birch, hackberry, ash, golden raintree, katsura, sycamore, poplar, willow, mountain ash and elms.

Ohio is the fifth state to detect ALB. They have already been successfully contained in Illinois, Massachusetts, New Jersey and New York. The US Department of Agriculture's Animal and Plant Health Inspection Service (APHIS) and the Ohio Department of Agriculture (ODA) are working cooperatively with the Ohio Department of Natural Resources, Ohio State University Extension, the USDA Agricultural Research Service, the USDA Forest Service and Tate Township to evaluate the scope of the infestation and inform the public.

Adult ALB are usually large, distinctive-looking insects measuring one to 1-1/2 inches long., not including antennae. Their white-banded antennae can be as long as the body itself in females and almost twice the body length in males. Signs of infestation include perfectly round exit holes (about 3/8 to 1/2 inch in diameter) made by adult beetles when they emerge from trees; the pockmarks on tree trunks and branches where female beetles deposit eggs; frass (wood shavings and saw dust) produced by larvae feeding and tunneling; early fall coloration of leaves or dead branches, and running sap produced by the tree at the egg laying sites, or in response to larval tunneling.

To report signs or symptoms of ALB, please call the Ohio Survey Program toll free at (855) 252-6450. For more information, visit www.aphis.usda.gov and www.agri.ohio.gov.

OPMA is on Facebook!



Please note that the OPMA now has a Facebook page up and running – you can find us by searching Facebook for “Ohio Pest Management Association” or go to this link, www.facebook.com/OhioPestManagementAssociation. Make sure that you “like” us. You can find many

OPMA updates on here, and we will also have photos from the summer meeting uploaded for viewing.

Summer 2011 OPARR Report

The last three years have been filled with great activity and accomplishments by the members of OPARR with much help from members of OPMA. We have dealt with defining integrated pest management (IPM) in the state of Ohio; pesticide use in schools; bed bug legislation and animal trapping and PUCO regulations that would have caused extra unnecessary expensive and burdensome regulations. It was also reported that the new head of PUCO is Todd Snitchler and he has informed Belinda Jones, our executive director, that if anything changed in this arena we would be informed.

The board discussed the NPDES situation in Ohio and efforts at the federal level. Belinda Jones reported that OPARR had submitted a letter of concern to OEPA on the state's version of the rules. There are hopes that Cong. Gibbs and Schmidt will be able to pass legislation to preempt the state's implementing rules. And there is a phosphorus issue that is to be dealt with in the future.

Our members have travelled to Columbus to attend a very successful dinner with legislators, and attended a Green Industry Advocacy Day with other application industries. The board members who attended gave a recap of Green Industry Advocacy Day. All agreed that it was a good event and that the only "negative" was that OPARR did not have more members in attendance. It was generally concluded that if asked again to co-sponsor the event, OPARR should do so.

This last three years has been eventful and we have fared well in preventing ill-considered legislation and regulation.

Dr. Jay Lehr joined OPARR for lunch at one of our board meetings. Jay has an amazing resume and was an excellent contributor to the discussion for the remainder of the day. Among other accomplishments, including authoring 19 books, Dr. Lehr has testified before Congress on numerous occasions and earned one of the nation's first PhD's in Environmental Science. Dr. Lehr is frequently a guest speaker on national news programs. Dr. Lehr indicated that he was glad to know that OPARR exists and he further commented that overall industry has not done a good job of defending science. He urged OPARR to take bold steps to speak up for science-based policy.

The Board was also joined by Ohio House Agricultural Committee Chairman Rep. Dave Hall for a lunchtime introduction. Rep. Hall indicated that it has been good to work with Belinda Jones and he thanked all for keeping fellow legislators up-to-date on issues. He discussed how natural resources have been his focus lately as the committee has had numerous late night hearings on gas/oil drilling. He indicated that he sees his job as Agriculture Chairman to gather facts and walk the committee through the process. He said that he is committed to educate the

Ohio public and get the job "done right," even if it means late night meetings. Chairman Hall offered that if he is invited, he will come to our (OPARR) places of businesses for tours, etc...



State Senator Jason Wilson also stopped in that same OPARR board meeting. Sen. Wilson is the ranking minority member of the Senate Ag Committee. After introductions, Sen. Wilson said that although it isn't always popular even within his own caucus, he prides himself on applying the "reasonable person standard" and science based facts to his approach to agricultural and environmental issues.

Belinda Jones made clear to both Chairman Hall and Senator Wilson that OPARR would like to be a resource for all legislators on any issues affecting pesticides and fertilizers and that OPARR will keep legislators who are dealing with these issues in the loop.

Marty Morgan updated the board on a proposed EPA action on Food Tolerances for ProFume Gas fumigant. OPARR has chosen to support Dow's position on this issue. (see letter on page 15).

Legislative issues being watched by OPARR:

HB 2 PERFORMANCE AUDITS (Snitchler, Stautberg): To require performance budgeting by most state agencies and to require performance audits of those agencies.

HB72 WATER PERMITS (Damschroder): To require the Director of Environmental Protection to consider, to the extent allowable under the Federal Water Pollution Control Act, specified factors before issuing NPDES permits for sewerage systems, requiring and approving long-term control plans for wet weather discharges from sewerage systems, and enforcing provisions of that Act as applied to sewerage systems.

HB82 MOTOR CARRIERS (Grossman, Boose): To prescribe the applicability of federal regulations adopted by the Public Utilities Commission of Ohio to certain motor vehicles.

HB129 BED BUG AWARENESS (Mallory, D.): To establish the Bed Bug Awareness, Education, and Prevention Program and to require boards of health to adopt vermin control policies under which bedbug infestations are treated in the same manner as other infestations and to make an appropriation.

HB 153 BIENNIAL BUDGET (Amstutz, R.): To make operating appropriations for the biennium beginning July 1, 2011, and ending June 30, 2013, and to provide authorization and conditions for the operation of state programs.

(Continued on page 14)



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The Insanity Continues

By Dr. Jay Lehr and Rich Kozlovich

Whenever the EPA or the green movement uses the term, “it’s for the children” as a justification for their legislative and regulatory actions, it is time to look deeper. First, the EPA banned DDT. And yes. . . it was a ban. It is true that there were exceptions written into the ban, and, yes, it is true that this ban in the U.S. was not incumbent on other nations, and, yes, it is true that it was not a worldwide ban. . . on paper. However, so much economic pressure was placed on countries that didn’t ban it outright that it became a de facto ban in all but a few nations.

The cost to humanity has been staggering as a result. It is estimated that there are up to one million deaths from malaria each year. But that is the tip of the iceberg. Each year approximately 500 million people (some believe this number is underestimated by WHO) are infected each year with up to “365 million cases of malaria in Africa alone in 2002.” As a result, the cost in diminished lives has been far reaching. Children, who are impacted by malaria the most, will have serious development problems that will affect them for the rest of their lives, the lives of their family members and their societies as a whole. This is an economic burden that is not easily overcome when the numbers are so high. In many areas of the world there isn’t a family that hasn’t lost loved ones to malaria.

Now the EPA has decided on a program of rodenticide elimination. I know that it will mostly prevent unlicensed consumers from using the most effective rodenticides, but do we really believe this is the end of their meddling? The green activists’ ultimate goal is the elimination of rodenticides. Can any knowledgeable reasonable person believe this will end here?

They cite poison control figures of 12-15,000 “reports” about rodenticides. What does that mean? Does that mean that up to 15,000 people were sickened or died from rodenticides? No, it doesn’t. If you just call a poison control center and ask about rodenticides you go on the list. The fact that there are no figures listing anyone being sickened or dying from accidental exposures indicates that the actual number is amazingly small or they would have cited it. In a nation of 300 million people where millions of rodenticide applications are being made each year by licensed applicators and homeowners, that is an amazing safety record.

What about the number of “reports” regarding household cleaners? Fifteen years ago or so, when this was first becoming a major issue, it was noted that “reports” about bleach were far greater. True, there is a per ratio issue here, but the fact that “reports” are recorded by the poison control center doesn’t justify these actions by the EPA.

At pest control conferences I have heard it said that most human poisonings from rodenticides were self induced

in failed attempts to commit suicide. They usually fail because it takes a lot of rodenticide to kill a person.

This will definitely impact those at the lower end of the economic scale. Just as the EPA has created the regulatory nightmare that has caused this plague of bed bugs that is spreading around the nation; especially for the lowest income groups and their children, they are now potentially creating a situation where this same group will not be able to defend their children from rats and mice easily, effectively or inexpensively.

As for claims that this will cause the Black Death to return; well, right now, at this moment in time, a statement such as that might be viewed as overkill, but it isn’t irrational nor is it unreasonable to state it. We have cases of the plague every year in the American Southwest. There is a difference between the bubonic plague and the Black Death. The Black Death is a more virulent strain of the bubonic plague. Is it possible for this less virulent strain to become more virulent? Yes. About 20 years ago or so, researchers noted that there was only a slight genetic difference between these two strains, and it was possible to induce the more virulent Black Death strain in the modern

(Continued on page 14)



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OPAAR Report (continued from page 11)

HB 229 AGRICULTURE LAWS (Buchy, J.): To revise the laws governing agriculture.

HB 257 LAKE ERIE WATER (Murray, D.): To establish a program for the regulation of withdrawals and consumptive uses of waters from the Lake Erie basin.

HR31 INSECTICIDE EXEMPTION (Mallory, D.): To urge the Administrator of the United States Environmental Protection Agency to grant an emergency exemption for the use of the insecticide Propoxur to control bedbugs in Ohio.

HCR 9 AIR POLLUTION (Thompson, A.): To urge Congress, the president and the US EPA to immediately suspend the Proposed Air Pollution Transport Rule.

SB11 GOVERNMENT REGULATIONS (Cafaro): To enact the Common Sense Regulation Act to improve state agency regulatory processes, especially as they relate to small businesses, to require state departments to develop customer service training programs, and to require the Director of Environmental Protection to provide environmental regulatory compliance assistance to small businesses.

SB22 WATER PERMITS (Schaffer): To require the Director of Environmental Protection to consider, to the extent allowable under the Federal Water Pollution Control Act, specified factors before issuing NPDES permits for sewerage systems, requiring and approving long-term control plans for wet weather discharges from sewerage systems,

and enforcing provisions of that Act as applied to sewerage systems.

SB39 BED BUGS (Kearney): To create the Ohio Bed Bug Infestation Task Force to study bed bug infestation in Ohio.

SR 57 BEDBUGS (Kearney, E.): To urge the Administrator of the United States Environmental Protection Agency to grant an emergency exemption for the use of the insecticide Propoxur to control bedbugs in Ohio.

SB 166 SANITARY DISTRICTS (LaRose, F.) To establish procedures for the exclusion of a municipal corporation from the territory of a sanitary district established solely for the reduction of populations of biting arthropods.

SB 170 LAKE ERIE WATER (Grendell, T.): To establish a program for the issuance of permits for the withdrawal and consumptive use of waters from the Lake Erie basin.

Insanity Continues (continued from page 13)

strain. Did they believe it was possible for the plague to become more virulent on its own? Yes. . . they did! Rodenticides and their extensive use have been one of the great success stories for humanity.

Let's hope that the EPA stops doing things "for the children," because much of what they have done hasn't been so much "for the children" as it has been "to the children," because it has been the children who have suffered the most.



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OPAAR Sends Letter to USEPA Objecting to a Proposed Phase Out of Tolerances for ProFume

Recently OPAAR sent a letter to USEPA's Office of Pesticide Programs Regulatory Public Docket (7502P) concerning a proposed action to phase out tolerances for ProFume gas fumigant. Our members who provide services to Ohio's 86 dry food handling establishments, Ohio's 34 grain terminals, and Ohio's 11 flour mills that produce 6.1 percent of the US wheat flour output are especially concerned about this issue. OPAAR has asked the EPA to not withdraw the commodity tolerances for ProFume for the following reasons:

- Taking this action will have little to no impact for the audience it is intended to benefit. The group at risk for severe dental fluorosis is subject to that condition due to naturally high concentrations of fluoride in the water they utilize, not from the food they consume.
- Eliminating commodity tolerances for ProFume puts the US food supply in jeopardy. The grain industry would be left with only phosphine as a commodity/ grain fumigant; and it is the most-widely used stored grain fumigant in the world there so there are concerns

about its insect resistance. Heat cannot be used in many sites. Methyl bromide is no longer an option due to its phase-out as required by the Montreal Protocol. Leaving ProFume as the only viable product available that can disinfest a production facility.

OPAAR has stated that it is critical that ProFume retain its grain and other fumigation tolerances until other viable grain treatment methods are identified and available for commercial use. They believe this will take more time than the proposed 90 days to 3 years. It is OPAAR's view that it will take at least 15 years for this transition.

In summary, OPAAR urges USEPA to NOT pursue the proposed action to phase out tolerances for ProFume and to consider more effective means to mitigate fluoride exposure for those subject to severe dental fluorosis. The letter was signed from Belinda Jones, executive director, and Lonnie Alonso, chairman.

10-Step Business Plan for Safety

1. Visible, active senior management leadership

Senior management, including the top executive on site, must be the role models for how they want all other employees to act in creating a safe work environment.

2. Employee involvement and recognition

Both management and employees will actively participate in the safety and health management process.

3. Medical treatment and return-to-work practices

Employers will establish a post-injury or disability management policy and procedure to help injured or ill employees obtain quality medical care and return to work. Return to work should incorporate a transitional work program that uses real job duties to accommodate injured workers' medical restrictions for a specified time period to gradually return them to their original jobs.

4. Communications

Include regular verbal and written communication on matters affecting employee safety and health.

5. Timely notification of claims

Employers must report claims immediately to their Managed Care Organization (MCO), which reports the claim to the BWC within 24 hours.

6. Safety and health process coordination and employer education

The employer will designate an individual as the accident prevention coordinator and give him or her responsibility,

and authority to facilitate the organization's safety and health systems and processes.

7. A written orientation and employee training plan

Each organization will identify and respond to the specific training needs of its employees, including supervisors, managers and team leaders. Employers will develop a written safety and health training program that documents specific training objectives and instruction procedures.

8. Written and communicated safe work practices

Guidance for employees as written safe work practices is important for a clear understanding of job requirements and responsibilities. The company will identify, document and make available both general and job-specific safe work practices. The employer will provide employees with a copy of the general safe work practices, and all employees will sign a statement to indicate they have read, understood and will follow the safe work practices.

9. Written safety and health statement

The employer's top executive will sign a safety and health policy document. All new hires will receive this document. The policy will be communicated to all employees and reviewed annually.

10. Recordkeeping and data analysis

Occupational accident and illness-related data is compiled, recorded and analyzed to identify unsafe processes or behaviors and formulate improvements to enhance safety.

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To find out more, contact Katy Barson at 937-434-6311, ext. 3219, or e-mail her at kbarson@paychex.com.

PEST WORLD 2011

For 78 years, the National Pest Management Association (NPMA) has been bringing pest management professionals, distributors, and suppliers from across the globe to its annual convention and exposition, PestWorld.

PestWorld 2011 will be held October 19 - 22 at Hilton New Orleans Riverside in New Orleans, Louisiana. With targeted information on the latest products, services, technologies, and business applications, PestWorld is the destination for networking, education, products, and research in the pest management industry.

For hotel reservations, call The Hilton New Orleans Riverside at (504) 561-0500 to receive the NPMA group rate of \$239 per night. For more information about PestWorld 2011, visit www.npmapestworld.org/pestworld2011/index.cfm. Exhibit hall space is still available. For more information contact Alexis Wirtz at (703) 352-6762 or via e-mail, awirtz@pestworld.org.

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Where Are They Now?

Did you ever wonder what becomes of our OPMA scholarship winners when they're all "grown up?" Russ Lamp recently caught up with our 2003 winners. . .

Michael Gall was sponsored by Frame's Pest Control (Toledo, OH). He attended Xavier University in 2003. In his sophomore year, he participated in a service learning semester in Kumasa, Ghana. There he studied African Literature and volunteered at Mother Teresa's Home for Abandoned People. During his senior Year, Michael lived and worked in Cincinnati's Over-The-Rhine neighborhood, facilitating groups with at-risk youth. In 2007, Michael graduated from Xavier with a Bachelor of Arts degree in social work. He then entered the Peace Corps. During his tenure with the Peace Corps, Michael served in Micronesia on a remote island where he taught in an elementary school and did community development. After completing his Peace Corps assignment, he returned to Ohio where he co-authored a travel book about Micronesia and also worked at Frame's Pest Control. Michael is currently pursuing his Master's degree in social work and is working with Meds & Food For Kids, a St. Louis-based non-profit organization that produces ready-to-use therapeutic foods to alleviate child malnutrition in Haiti. He is expected to graduate from Washington University's Brown School of Social Work with his MSW degree in December, 2011. Michael is looking for a position in international development.

Sharon Lamp was sponsored by Integrated Pest Control (Oregon, OH). She attended The University of Toledo for three years, beginning in 2002. She was accepted into the pharmacy program at Lake Erie Osteopathic College of Medicine in 2005. Sharon graduated in 2007 with a pharmacy degree. That year Sharon began to work with the Cleveland Clinic System at Marymount Hospital in Garfield Heights, Ohio. In 2010, she was recruited by the Centennial Medical Center of Nashville, Tennessee, where she works as a staff and clinical pharmacist. You could

say Sharon has come full circle – when she was younger, she would help her father process medical insects, a term she called "prosecuting insects." Future plans involve international travel.

Mary Bolen Berger was sponsored by Columbus Pest Control (Columbus, OH). She attended the University of Tampa starting in 2002 and graduated with a B.S. degree in finance in 2006. Mary earned her Master's degree in finance from the University of Florida in 2010. She started interning with Forge Capital Partners of Tampa, Florida, as a financial analyst and was hired full time upon graduation. Mary is now vice president of acquisitions. She is married with no children, and the couple plans to purchase their first home in the Tampa area. Mary worked for Columbus Pest control for four summers; her mother Paula still works there. Mary credits Lonnie Alonso for leaving a lasting one-word impression on her – ETHICS.

Jerrad Boggs was sponsored by Boggs Pest Control (Oak Hill, OH). In 2003, he began attending Cedarville University where he majored in computer science for three years. He then transferred to Wright State University, and graduated with a degree in management information. Jerrad is currently employed by Tyler Technologies of Dayton, and is working towards his project management professional certification. Jerrad takes credit for bringing the family business into the computer age, and still performs IT support for them. Of note – Jerrad was misdiagnosed in school with a form of ADHD and that showed in his transcripts from the first two years of high school. However, Dr. Tsao then diagnosed him with a form of curable epilepsy, and following treatment his scores soared in his junior and senior years of high school. Jerrad visited China to learn about the culture and language, and came back having learned about "the American Dream" from the Chinese perspective.

We can be proud that the OPMA scholarships supported such fine individuals!

Key Senate Committee Approves Bill Exempting Lawful Pesticide Applications from CWA Permitting

In late June, the U.S. Senate Agriculture, Nutrition, and Forestry Committee passed legislation exempting lawful pesticide applications directly to, near, or over bodies of water from burdensome, redundant Clean Water Act (CWA) permitting requirements.

The legislation, H.R. 872, which overwhelmingly passed the U.S. House of Representatives in late March, is in response to a 2009 federal court ruling rescinding a Bush Administration rulemaking that codified longstanding administrative policy exempting pesticide applications performed according to the label from CWA permitting requirements. Congress never intended to require CWA permits for pesticide applications because pesticides are

already subject to a rigorous examination by the U.S. Environmental Protection Agency (EPA) and are not registered for use if it is determined that they pose an "unreasonable adverse affect" to the environment.

The permit requirement was originally scheduled to go into effect in early April but was delayed until October 31, 2011 at the request of U.S. EPA. PMPs performing mosquito and aquatic weed treatments will likely be most impacted by the requirement.

The bill now heads to the full Senate for further consideration.

2011 Summer Meeting Scrap Book



Loren Cunningham mugs for the camera next to Athena, Adam and Brad Koehler.



The Beining Family - Brian, Ann and Lynn.



Andrew Christman of Ohio Exterminating Co.



Andrej Branc from AB Bait Co.



OPMA's Education Committee of Cam Renn and J. Gerald Moore.



Arnold Ramsey of FMC Corporation.

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Cost:

At the September training school, OPMA member companies may register individuals for \$120 each and non-member companies may register individuals for \$140 each. OPMA member companies may register individuals

at the December training school for \$90 each or \$80 each for two or more persons. Non-OPMA member companies may register individuals for \$120 each. Please note that if the registering non-member company joins OPMA within thirty (30) days of the training session, then the cost difference will be applied to membership dues. Fees include morning coffee, refreshment breaks, lunch, and course materials. Registrations must be received at least three (3) business days prior to the event. No refunds will be issued after this deadline. Substitutions may be made at any time.


To register:

For OPMA and NPMA membership information or to sign up for training, contact the OPMA office at 136 South Keowee Street, Dayton, OH 45402; (937) 424-3300 or fax

2011 Winter Meeting & Training School

The Ohio Pest Management Association's Winter Meeting will take place December 5-6, 2011 at the Crowne Plaza Columbus North (6500 Doubletree Avenue). Like the summer meeting, this is the opportunity for you to forge new personal and business relationships that could last a lifetime. The format of the Winter Meeting provides owners with the opportunity to pick up the recertification credits needed to maintain their licenses, and still participate in business management and industry issues sessions. Technicians, in turn, can earn the category credits they need for recertification and get an introduction to business and industry issues at the general session lunch and dinner. We will soon have more information going out about this meeting, we will have info in the next issue of *The Standard* and will be posting details on the OPMA website – stay tuned!!

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